



## We Love Habitational Business So Much, We Created Exclusive Programs for You!

**When you think habitational, think Concorde because we are thinking of you.**

In addition to our long-standing relationships with multiple habitational markets, Concorde now offers exclusive programs to write some of the **most hard-to-place** hotels, motels & apartments. Send us your accounts! We have many options to consider for your risks.

***Both programs feature competitive surplus lines pricing & no crime scoring.***

### Hotel/Motel Program

We created this exclusive program for you and the nice small-town motels you struggle to write. We like the roadside motels with exterior doors. We even like those with seasonal operations.

#### Eligible Accounts:

- Clean, Aged Properties
- Up to \$2 Million TIV
- Up to 3 Stories
- Outside Entrances
- Non-Smoking
- Seasonal Operations
- Franchised & Non-Franchised

### Apartment Program

We have multiple markets for apartments, but we still see gaps for some of your hard-to-place exposures. We created this program with you in mind, to help you find a home for these types of accounts.

#### Eligible Accounts:

- Clean, Aged Properties
- Lower Occupancies (50%+ eligible)
- Subsidized Housing
- Student Housing
- (must be 1+ miles from campus)

Get a Quote

Submit the following to [submissions@cgains.com](mailto:submissions@cgains.com):

- Completed Acord Applications
- Concorde One-Page Supplemental App
- 3 Years Loss Runs

Contact Your Concorde Commercial Excess & Surplus Lines Underwriter for Details.

1.800.726.1611 ext. 8994 | [www.cgains.com](http://www.cgains.com)